



# Rob Evans' Lending Projects at BDC

800+

LOAN  
OPPORTUNITIES

\$130

MILLION+  
LOAN PROJECTS

\$58.17

MILLION+  
SBA FUNDING

30+

YEARS

EXPERIENCE

IN BANKING,

FINANCE AND

INSURANCE

## ROB EVANS

SENIOR VICE PRESIDENT AND  
SBA LENDING OFFICER

Rob Evans is a Senior Vice President and SBA Lending Officer with more than 30 years of experience in banking, finance and insurance, where he has funded more than \$130 million in loan financings since he joined Business Development Corporation (BDC) in 2017.

After graduating with a Bachelor of Science in Criminal Justice with a minor in Business from Radford University, Rob spent 12 years in the insurance industry.

In 2006, Rob migrated into the banking and finance industry, where he took a position as a Business Banker for Wachovia and then later for Suntrust as Vice President for Commercial Banking. Prior to joining BDC, Rob was Senior Vice President of Commercial Banking for Dollar Bank.

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# SBA 504

## LOAN (DEBENTURE) PROGRAM

DEBENTURE OF  
\$5 MILLION OR LESS  
UP TO 25 YEAR AMORTIZATION  
FIXED RATE FINANCING

Via Certified Development Corporation

### FUNDING TO HELP THE BORROWER AND THE BANK



UP TO 90% FINANCING



LOW FINANCING COSTS



JOB CREATION AND RETENTION



CONSTRUCTION  
OR RENOVATION



PURCHASE OF LAND  
OR BUILDINGS



MANUFACTURING  
EQUIPMENT



ARCHITECT AND  
ENGINEERING FEES

# SBA 7(A)

## LOAN GUARANTY PROGRAM

LOAN OF  
\$5 MILLION OR LESS  
UP TO 25 YEAR AMORTIZATION  
VARIABLE RATE FINANCING

### OUR MOST FLEXIBLE LOAN PROGRAM



ALTERNATE FINANCING SOLUTION



CRA CREDIT OPPORTUNITY



REFERRAL INCENTIVE



CONSTRUCTION OF  
NEW FACILITY



PURCHASE OF LAND  
OR BUILDINGS



MANUFACTURING  
EQUIPMENT



BUSINESS  
ACQUISITION

# SSBCI

## LOAN PARTICIPATION PROGRAM

LOAN OF  
\$20 MILLION OR LESS  
UP TO 25 YEAR AMORTIZATION  
PARTICIPATIONS OF  
\$50,000 – \$500,000  
UP TO 95% FINANCING

### SUBORDINATED TO LENDER IN THE EVENT OF DEFAULT



APPROVE MORE LOANS



CREDIT ENHANCEMENT



FAST TURNAROUND



OWNER-OCCUPIED  
REAL ESTATE



MANUFACTURING  
EQUIPMENT



TERM LOAN  
FINANCING



INTERIM  
CONSTRUCTION LOAN